



# October/12

## FINSOLNET CONSERVATIVE FUND

### ABOUT THE PORTFOLIO

The Finsolnet Conservative Portfolio is a low risk balanced portfolio that aims to deliver superior real returns over the medium to longer term with a strong focus on active management of capital loss risk over the shorter term.

The portfolio is managed on a multi-manager basis and includes international exposure. The strategic allocation to various asset classes is set out below. Each manager appointed within a particular asset class has been selected on the basis of rigorous quantitative and qualitative analysis.

The underlying managers have been selected, mandated, monitored and reviewed by be Amadwala Asset Consulting on behalf of their clients.

The portfolio complies with Regulation 28 of the Pension Funds Act, 1956 as amended.

The portfolio is offered on a pooled and unitised basis on the Sygnia Life license.

### PERFORMANCE SUMMARY

Month	12 Months	Since Inception	Large Manager Median (12 Months)
1.4%	14.5%	15.6%	17.2%

### PERFORMANCE COMMENTARY

October brought turmoil to South Africa in the strongest challenge yet to the ANC-led government, as a series of strikes in the mining and transport sectors triggered sovereign rating downgrades. Hard-charging markets, spurred by the expectations that Greece will not be kicked out of the euro and that the ECB and the US Fed will use their balance sheets to provide support, were rattled by Spain's resistance to ask for aid and an apparent back-peddalling by Germany, Finland and the Netherlands over the recapitalisation of Spanish banks. In the US, the policy debates between President Barack Obama and the Republican-nominee, Mitt Romney, took centre stage as the polls indicated that the two are running neck and neck. The third quarter US earnings reports were muted. The month-end brought havoc to the US as Hurricane Sandy swept through the East Coast, leading to a two-day close of the New York Stock Exchange.

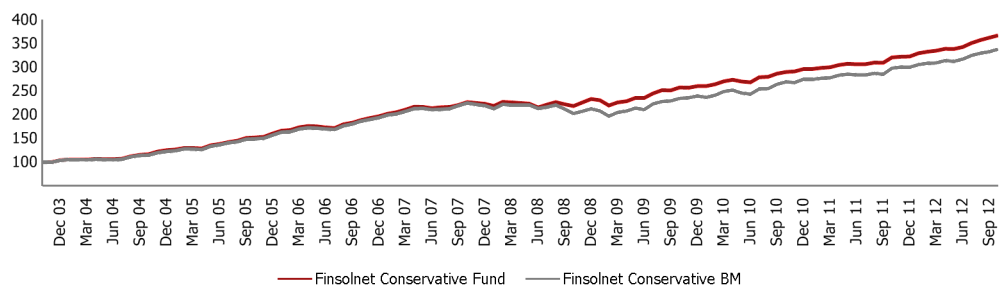
Third quarter GDP growth figures were a mixed bag. China came in at 7.4% year-on-year, with most analysts predicting that the economy has bottomed out. The US economy grew at an annual rate of 2.0%, largely as a consequence of stronger than expected consumer spending. And the UK exited the recession with a strong 1% year-on-year rebound. The EU figures are still outstanding, but the manufacturing activity PMIs point to most economies stabilising, albeit at very weak levels.

The South African rand plunged to its weakest levels against the US dollar in three years as strikes, sovereign downgrades (Moody's followed S&P in downgrading South Africa's credit rating) and political tensions battered investor confidence. Despite that, the equity market roared ahead with a string of record highs reached on foreign buying. The main theme of the MTPBS presented by the Finance Minister Pravin Gordhan was to restrain government spending over the next three years. The GDP growth for 2012 was revised downward to 2.5%, while consumer price inflation is forecast to remain below 6% over the next three years. Both current account and budget deficits were revised upward.

The gold price failed to break through a key US\$1 800 an ounce level as stronger US economic data tempered expectations of the scope of the Fed's latest stimulus programme. Oil prices, on the other hand, oscillated around the US\$110 a barrel level, with tensions in the Middle East outweighing concerns about sluggish global demand.

The FTSE/JSE All Share Index delivered a healthy 4.2% return, with the Resources sector rebounding by 6.3%. The BESSA All Bond Index reflected foreign investors' concerns about South Africa with a return of -0.6%. And the rand depreciated by 4.4%.

### CUMULATIVE RETURNS



### HISTORICAL PERFORMANCE

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
<b>2008</b>	-2.0%	3.9%	-0.5%	-0.6%	-0.6%	-3.6%	2.7%	2.4%	-2.0%	-1.7%	3.4%	3.3%	<b>4.6%</b>
<b>2009</b>	-1.1%	-4.8%	3.0%	1.1%	3.1%	0.0%	4.1%	2.7%	-0.1%	2.4%	-0.2%	1.3%	<b>11.7%</b>
<b>2010</b>	0.0%	1.5%	2.4%	1.2%	-1.3%	-0.6%	4.0%	0.3%	2.4%	1.2%	0.4%	1.7%	<b>13.8%</b>
<b>2011</b>	0.0%	0.8%	0.4%	1.6%	0.9%	-0.3%	0.1%	1.1%	-0.1%	3.7%	0.5%	0.1%	<b>8.9%</b>
<b>2012</b>	2.1%	0.9%	0.7%	1.2%	-0.1%	1.2%	2.5%	1.8%	1.4%	1.4%			<b>13.8%</b>

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## FUND SUMMARY

Inception (back dated):	01-Nov-03	
Inception (actual):	12-Nov-09	
Number of Months	36	
	<b>FUND</b>	<b>LMM</b>
Sharpe Ratio	0.75	0.64
Sortino Ratio	1.28	0.96

## RISK ANALYSIS

	<b>FUND</b>	<b>LMM</b>
% Positive Months	72.2%	69.4%
% Negative Months	27.8%	30.6%
Best Month	5.2%	7.3%
Worst Month	-4.8%	-7.7%
Avg Negative Return	-0.9%	-1.9%
Maximum Drawdown	-5.9%	-23.8%
Standard Deviation	6.3%	10.1%
Downside Deviation	3.7%	6.7%

## CORRELATIONS

	<b>FUND</b>	<b>LMM</b>
FTSE/JSE All Share Index	0.79	0.93
BESA All Bond Index	0.48	0.26

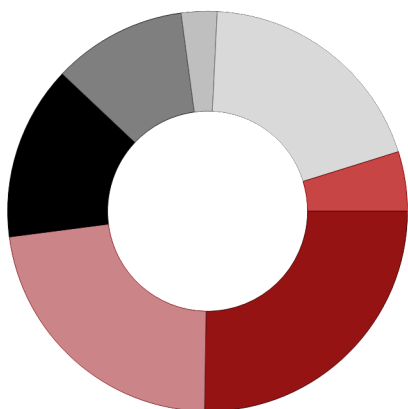
LMM = Global Large Manager Median

## MARKET STRESS MONTHS

	<b>FUND</b>	<b>ALSI</b>
July 2008	2.7%	-8.7%
September 2008	-2.0%	-13.2%
October 2008	-1.7%	-11.6%
February 2009	-4.8%	-9.9%

Proforma performance numbers for periods prior to inception of the portfolio are based on actual performance of the underlying building blocks used in the portfolio. These risk and return numbers are shown to aid in the understanding of potential future performance and risk characteristics of the product.

## ASSET ALLOCATION



Equities - 25.2%	International - 19.4%
Bonds - 22.7%	Cadiz (ILB) - 4.8%
Money Market - 14.1%	
Alternatives - 10.8%	
TAA - 2.9%	

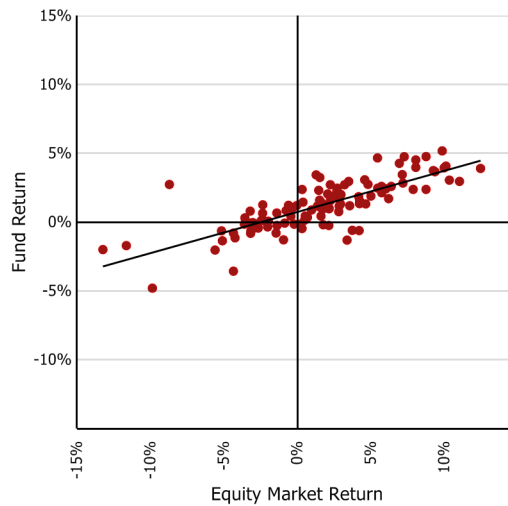
## PERFORMANCE ANALYSIS

PERFORMANCE	<b>FUND</b>	<b>BM</b>	<b>DIFFERENCE</b>
<b>Calendar Years</b>			
2006	22.7%	23.4%	-0.7%
2007	13.4%	13.2%	0.2%
2008	4.6%	-2.9%	7.5%
2009	11.7%	12.8%	-1.1%
2010	13.8%	14.7%	-0.9%
2011	8.9%	9.2%	-0.3%

### Periodic Performance

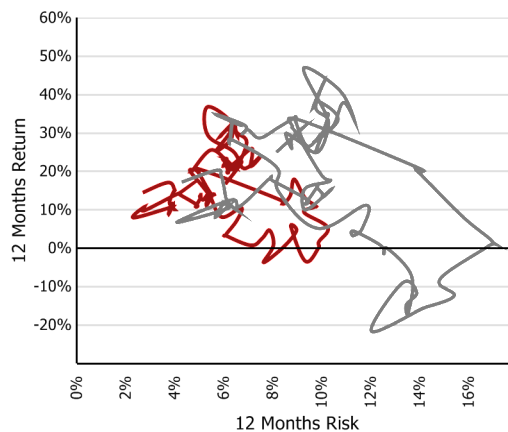
	<b>FUND</b>	<b>BM</b>	<b>DIFFERENCE</b>
1 month	1.4%	1.6%	-0.3%
3 month	4.6%	4.1%	0.5%
6 month	8.4%	7.7%	0.7%
Year to date	13.8%	12.8%	1.1%
1 year	14.5%	13.5%	1.0%
2 year	12.5%	12.1%	0.4%
3 year	12.6%	13.0%	-0.4%
5 year	10.2%	8.6%	1.6%

## FUND SENSITIVITY TO EQUITY MARKET



This scatterplot indicates the extent to which fund returns are correlated with those of the equity market.

## 12 MONTHS RISK/RETURN SNAIL TRAIL



— Finsolnet Conservative Fund  
— Global Large Manager Median

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